



The BACW's Bidding Commission hereby presents question made by companies with their respective answers.

REMARK: The questions presented in this "Questions and Answers" are numbered as they are answered by the Bidding Commission and may not match the numbering provided by the companies.

1. **Reference** 7.5.1 Proof that is an authorized Garmin retailer, **Question** Is the item 7.5.1 mandatory?

Answer: As per item 7.5 of the Invitation For Bid, bidders are required to present all documents for technical qualification. Based on that, item 7.5.1 is mandatory for technical qualification purposes.

2. **Reference** IFB, Item 24.1 Payment terms shall be up to 30 (thirty) calendar days, starting on the date on which the ACCEPTANCE CERTIFICATE is issued, alongside the invoice, in accordance with the rules of procedure established in ICA 65-8, and shall be processed by the BACW., **Question** We would like clarification on the payment terms for bid # 190102. Paragraph 24.1. says that payment terms are 30 calendar days after ACCEPTANCE CERTIFICATE. Our question is when are acceptance certificate issued? Are these per project phase as in estimated delivery schedule ATTACHMENT A?

Answer: The acceptance certificate shall be issued in accordance with the item 15 of the Basic Project, Annex I of the IFB.

3. **Reference** , **Question** We would like to request an extension of the bidding process by February 28, 2019

Answer: The Bidding Process is postponed. Therefore, the new date for receiving the qualification documents and price proposal shall be February 21, 2019 at 9am (EST) at BACW with the alteration of the Object composition

4. **Reference** IFB , Item 4.1.2, **Question** Considering that the goal of a consortium will be to join companies with complementary knowledge and skills necessary to complete the object of the BID, we kindly request clarification on sub item 4.1.2. , transcribed below.

"4.1.2 Submission- by each company in the consortium, of the qualification documents required per item Error! Bookmark not defined. of this invitation to Bid, except when the Invitation expressly allows the submission of the above document by merely 1 (one) of the consortium members;"

Please confirm that when working on consortium, not all companies need to have all the technical qualifications required on item 7.5 as long as the consortium can prove through its documents that by combining the experiences and qualification of all members (companies), it fully complies with sub items 7.5.1 to 7.5.10, under item 7.5 of the Invitation for Bid.

Answer: The Bidding Commission appreciates that the company brought that the BACW's attention. Therefore, please find the text with the corrected reference. "4.1.2. Submission- by each company in the



consortium, of the qualification documents required per item 7 of this Invitation to Bid, except when the Invitation expressly allows the submission of the above document by merely 1 (one) of the consortium members" Moreover, the understanding of the company is correct.

5. **Reference** According to subject item 9.1. from BID, the estimated budget for the object of this Invitation Bid shall be USD 10,905,578.00 (American Dollar), **Question** Lider Signature would like to understand if the amount related to parts and the amount related to labor will be paid in US dollars according to proposal presented? Is correct our understanding that the amount for labor will be paid in US Dollars and Exchanged to Brazilian currency according to the exchange rate in effect on the business day immediately preceding actual payment date.

Answer: As per item 24.5 of the IFB, the If the CONTRACTED PARTY wishes to receive payment in any other currency than US Dollars, it shall cover the cost of any currency exchange or any other bank fees which may apply). Moreover, as per item 24.5.1 of the IFB, payments made in Brazilian currency shall be made at the Exchange rate in effect on the business day immediately preceding actual payment date.

6. **Reference** According to subject item 33.1.1. from BID, Appeal to the BIDDING COMMISSION with 2 (two) business days of date of notification, also on item 33.3. the other bidders may submit counter-arguments within a period of 2 (two) business days, **Question** COMPANY request the 2 (two) business days to be extend for 05 (five) business days according to article 109 of Brazilian law 8666/93.

Answer: As per the preamble of the IFB, the Bidding Process shall follow the principles of Law Nº 8.666/93 (Brazil), in addition to the recommendations on MCA 176-1, updated on December 6, 2017. Based on that, the time-frame for appeals shall not be changed.

7. **Question** Item 18 of the Bid Invitation stipulates that the Contracted Party shall provide financial guarantee in the amount of 2% (two percent) of the total Contract Value. Will it be acceptable as financial guarantee the submission of Letter of Credit (“Carta de Fiança”) or Insurance (“Seguro Garantia”)?

Answer: Yes

8. **Question** We therefore cordially request that the BACW extend the deadline to submit bids by another three (3) weeks, or the maximum possible extension.

Answer: The Bidding Process is postponed. Therefore, the new date for receiving the qualification documents and price proposal shall be February 21, 2019 at 9am (EST) at BACW.

9. **Question** According to item 3.1. from invitation for BID, companies operating in the field addressed by this invitation for BID, may participate in this bidding process, whether registered with BACW or not. Is correct our understanding that since work service will be done in Brazil, according to



item 11 of basic project plan, all Brazilian companies may have authorization to participate on Bid whether registered with BACW or not?

Answer: Yes

10. **Question** According to item 4.1.2. from invitation for BID, Submission by each company in the consortium, of qualification documents required per item “error! Bookmark not defined”. The bidder would like to ask what item the invitation is referring to? Is this related to qualification items according to item 7 from the invitation for BID?

Answer: The Bidding Commission appreciates that the company brought that the BACW's attention. Therefore, please find the text with the corrected reference. "4.1.2. Submission- by each company in the consortium, of the qualification documents required per item 7 of this Invitation to Bid, except when the Invitation expressly allows the submission of the above document by merely 1 (one) of the consortium members"

11. **Question** According to item 7.1. from invitation for BID The qualification envelope must show the Bidder's legal representative identification data, as per ACCREDITATION FORM TEMPLATE, attachment II. Is that correct that template must be attached outside of the envelope? Should the company's name on accreditation form be all companies that are forming the consortium?

Answer: As per item 7.3 of the IFB, the ACCREDITATION FORM shall be included in the Qualification Envelope. Regarding the Consortium, please identify the leading company on the Consortium.

12. **Question** According to item 18.1. from invitation for BID, a financial guarantee shall be required of contracted party, in amount of 2% of total contract value. The contracted party shall provide a financial guarantee in US dollars. Is correct our understanding that the financial guarantee may be issued from a Brazilian Bank in US dollars as a letter of guarantee?

Answer: Correct

13. **Question** A Brazilian Company must present the following documents TRANSLATED in English? If yes, the translation must be a certified translation or can be a regular translation.

Answer: As per item 7.2 of the IFB, All documentation for ENVELOPE No. 1 must be submitted in ENGLISH. Documents issued in a language other than English, must be submitted along with a certified and notarized translation.

Notwithstanding, In accordance with the Invitation For Bid 188733/CABW/2018 item 31.1, *Any doubts arising from the provisions of this Invitation for Bid may be the subject of consultation, in writing, to the **Bidding Commission** in charge of this bidding process, up to 48 hours before the delivery of the proposals.*



Based on that, the BACW's Bidding Commission reinforces that questions shall be submitted to con@cabw.org and no agents outside BACW should be copied in the e-mail. Thus, only answers published in BACW's website are considered official and part of the solicitation file.

Furthermore, the Brazilian Aeronautical Commission appreciates the question, and stands available to clarify and explain any doubts or concerns in order to increase the BID quality. Any questions or concerns must be submitted to [**con@cabw.org**](mailto:con@cabw.org)

Note: This information has been made available at BACW website in the publishing for the related Bidding Process.
<http://www.cabwnews.com/index.php/solicitations.html>